



CONNECTING THE MORTGAGE INDUSTRY

AWARD WINNING



2017 WINNER
BEST TECHNOLOGY PROVIDER



PHIL BAILEY
FINALIST - TECHNOLOGY ADVOCATE



JAMES TUCKER
NOMINATED TECHNOLOGY
ADVOCATE



2016 RUNNER UP
BEST TECHNOLOGY PROVIDER

HISTORY TWENTY 7 TEC

Twenty7Tec specialises in the build, delivery and maintenance of unique technology solutions designed to drive efficiency in process in today's mortgage market. Backed by venture capital firm Verso Capital, the company today supports some of the largest aggregator, intermediary and lender organisations in the UK, with a diverse array of technology systems, including the UK's fastest growing and most accurate mortgage sourcing system.

After forming a collaborative partnership with Mortgage Advice Bureau, an AIM listed business and now a cornerstone client of the Group, Twenty7Tec launched its first mortgage sourcing system, MortgageSource, in September 2014.

Through 2015, major advice Networks such as Homeloan Partnership and Personal Touch FS become key clients of MortgageSource, resulting in total user numbers exceeding 2,000 Intermediaries for the first time.

The addition of secured and bridging loan sourcing to MortgageSource in mid 2015 helped Twenty7Tec become the No.1 provider of specialist product sourcing to the mortgage, secured and bridging loan markets.

As well as a continued increase in user numbers, 2016 saw the release of SourceInsight, a unique data analytics portal that enables Lenders to analyse trends in both end client and Intermediary lending requirements, as well as the development of MortgageApply, a web based common mortgage application submission portal, designed to seamlessly connect Intermediary and Lender systems.



James Tucker - Managing Director

THE FACTS



25%

Of the UK
Intermediary Community



80%

Of the UK Specialist
Lending Community



99%

Coverage
of UK Lenders



27%

Of UK First and Second
Charge Lending

MORTGAGE SOURCE

Mortgage Sourcing as it should be. Fast, reliable, and accurate.

Compare mortgages, secured loans, and bridging, all in a single system. Further Advance and Ported Products are also included, along with the latest PRA changes and calculations for Buy to Let. We have brought mortgage sourcing into the digital age, providing you with the very best available.

Criteria based sourcing system that provides you with product accuracy like no other. Helping you find the right product, first time around.

Let MortgageSource do the hard work so you can spend more time doing what you do best - advising your clients.



Criteria based sourcing system



Real Time Product Updates



1st & 2nd Charge Product Comparison



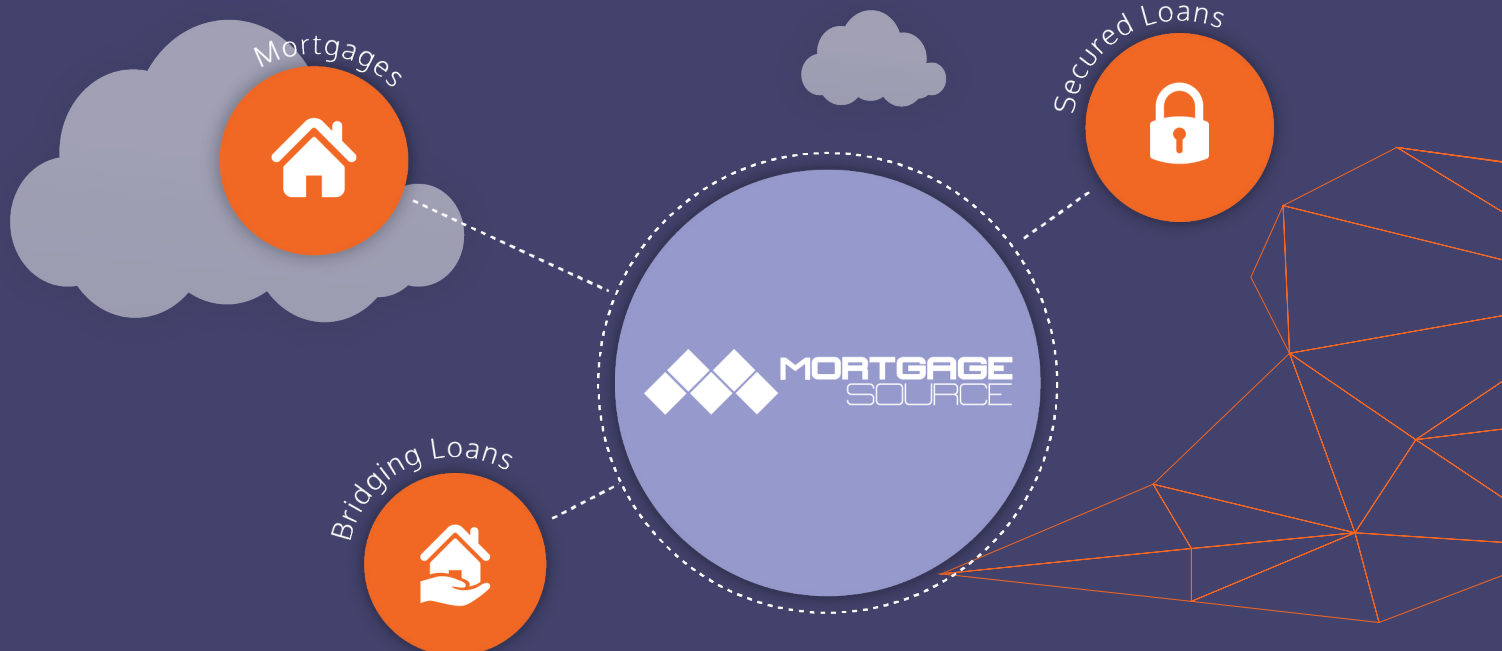
Further Advances & Ported Products



Cloud Based Technology / Device & System Agnostic



API Integration or Standalone



SOURCE INSIGHT

Understanding your market through data analytics is vital in helping win, and maintain market share in an increasingly competitive lending environment.

SourceInsight enables lenders to analyse usage data from Twenty7Tec's MortgageSource system to spot trends, analyse performance and predict lending volumes



Competitor Analysis



Intermediary B2C Search Data Portal



Lender / Product Search Ranking Analysis



Aggregated search data analysis



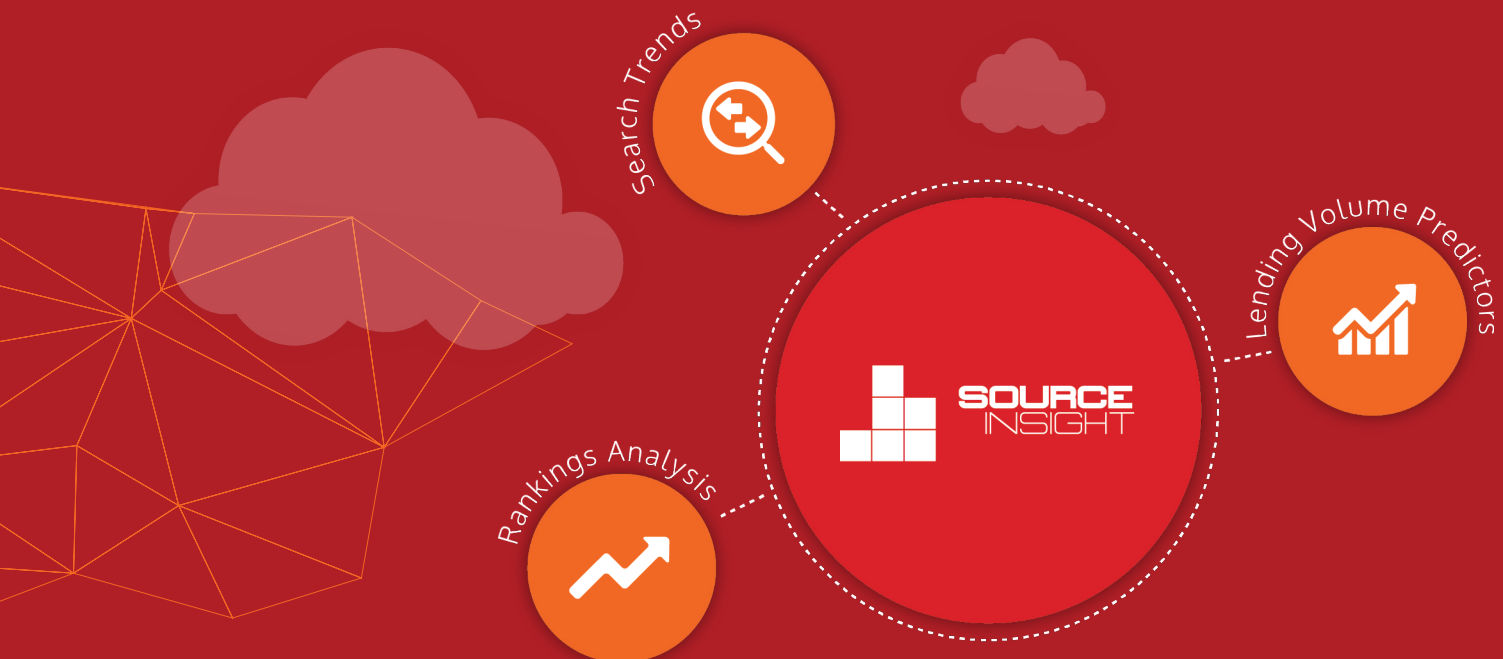
Real Time Data



Trend spotting



Live Sourcing



MORTGAGE APPLY

Submitting a Mortgage Application to a Lender has never been easier.

MortgageApply enables the seamless transfer of mortgage application data from Intermediary to Lender systems, eliminating re-keying, maximising quality of submission, and driving efficiency in process for both Intermediaries and Lenders.

 Application submission platform

 Online submission

 Uses lender's application form format

 Collects data from CRM and sourcing

 Management information and tracking

 Real time decisions



WEB TOOLS

Converting visitors to your website into real enquiries can be a vital source of new business.

WebTools, accessible and controlled from within the MortgageSource system, provide direct to consumer mortgage sourcing, either via iFrame or API feed, for both Intermediary and Aggregator websites.

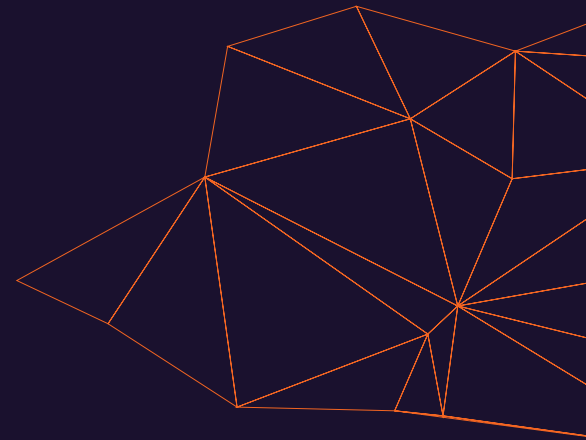


“The light footedness that prevails amongst a ‘new’, non-legacy sourcing system is as refreshing as it is rewarding, as we have tailored our requirements with a Business Partner that is clearly looking for long term working relationships

We offered a challenging and sometimes complex list of requirements that Twenty7tec rose to and applied themselves to in a manner that we would expect of our own staff. Training and assistance along the way, on a day to day basis, is also first class.

We highly regard everyone at Twenty7tec and the ‘Market Leading Sourcing System’ that they represent. This positive outlook is mirrored by our HLPartners and our Lender providers alike ”

Martin Sims - Development Director at HLPartnerhsip



SOME OF OUR CLIENTS

Networks

Connect for Intermediaries
Home Loan Partnership
Ingard Financial
Julian Harris
Mortgage Advice Bureau
Personal Touch

Directly Authorised Clients

Blueberry Mortgages
Charles Cameron & Associates
FosterDenovo
Knight Frank Finance
Lifetime Group
Oracle Consultants
Prestige WP

Specialist Distributors

AToM
Brightstar
Clever Lending
Complete FS
Connect for Intermediaries
Crystal Specialist Finance
CSC Loans
Enterprise Finance
Gateway 2 Finance
The Lending Channel
Norton Finance
Omega Group
Positive Lending
Promise Specialist Lending
Smart Money
TBMC
The Buy To Let Business
Vantage Finance

Mortgage Clubs

Legal & General
MCI Club
Paradigm Mortgage Services
PMS
SimplyBiz
TMA

CRM Partners

360 Dotnet
Bluecoat Software
Engaged
Target Bluechip
Time 4 Advice

“No.1 provider of specialist
product sourcing”



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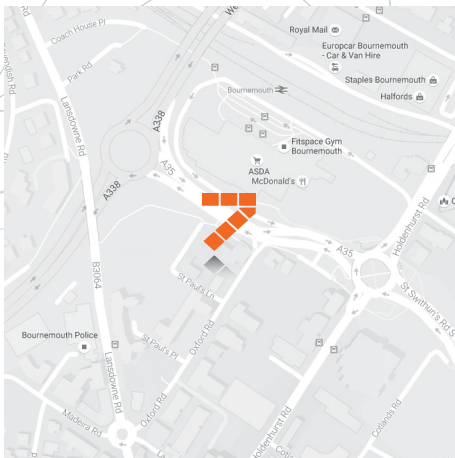
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Twenty7Tec



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